



NATIONAL MULTIFAMILY *speakers* ALLIANCE

Terri Norvell

President / the inner prize

~ a people development company

National Multifamily Speakers Alliance

CHARTER MEMBERS

Toll-free: 866-889-6600



Biography:

Terri Norvell is a nationally recognized speaker, trainer, situation specialist and author for property management firms, associations and suppliers. Prior to starting her company, Terri was VP of marketing & training for a leading west coast \$1.2 billion property management and development firm, GM for a \$9 million temporary housing firm, product management with Frito-Lay. Terri understands corporate and on-site challenges. She's been through 25 years of property management up-and-down cycles, creating customer-centric cultures, and teaching management teams how to excel through constant change. Her expertise includes leadership development, change management & best practices to achieve profitable NOI. She translates her solid experience into dynamic growth-focused programs & seminars. A motivational speaker for over 20 years at prominent events such as Multifamily Pro Brainstorming, NAA, IREM, NAHB and regional Apartment Associations, Terri connects with employees from the corporate office to the front-line. Her genuine & laser-focused style inspires people to achieve their goals and top performance.

Product Description

Seminars:

90 min, 3 hour & 6 hour programs Leadership & Management Development, Communication, Peak Performance in Leasing & Service

Workshops:

Maximizing Profitability Thru: Team Building, Overcoming Challenges, Problem Solving, Time Effectiveness, Marketing & Leasing, Personal Responsibility

Announcements:

[Click here to
Speaker's Blog](#)

[Click here to find out more about Terri: theinnerprize.com](http://theinnerprize.com)

Keynote Presentations:

Insightful, Inspirational & Energizing with a
Taking Action Focus

Training Products on DVD:

Highly acclaimed book 'The Master's of Success'
co-authored with Ken Blanchard & Jack Canfield;
Abridged CD version of 'The Masters of Success';
Mojovator Personal Power Talk 52-Card Deck;
'How to Get Your Mojo Going' eBook



Speaker Emergency Exchange:

*Each of these speaker has signed an Emergency
Exchange agreement with Toni Blake and will be
a available in case of emergency.*

[Click here to download
Speaker Brochure](#)